



# SRI MALOLAN COLLEGE OF ARTS AND SCIENCE

(Affiliated to University of Madras)

(Promoted by Sri Ahobila Mutt)

## 2.6.1 PSOs and COs 2023 Onwards

Programme Specific Outcomes and Course Outcomes

Department	Programme Specific Outcomes
<b>Business Administration</b>	<b>PSO1:</b> To enable students to apply basic microeconomic, macroeconomic and monetary concepts and theories in real life and decision making
	<b>PSO2:</b> To sensitize students to various economic issues related to Development, Growth, International Economics, Sustainable Development and Environment
	<b>PSO3:</b> To familiarize students to the concepts and theories related to Finance, Investments and Modern Marketing
	<b>PSO4:</b> Evaluate various social and economic problems in the society and develop answer to the problems as global citizens
	<b>PSO5:</b> Enhance skills of analytical and critical thinking to analyze effectiveness of economic policies



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Programme Name: BBA		Programme Code: UGBA007	
Subject Code and Subject Name	Course Outcomes		
<b>I Year - I Semester</b>			
<b>100L1A Tamil-I</b>	<b>CO1:</b> சங்க இலக்கியத்தில் காணப்பெறும் வாழ்வியல் சிந்தனைகளை அறிந்துகொள்வர்		
	<b>CO2:</b> அறஇலக்கியம் மற்றும் தமிழ் காப்பியங்களின் வழிவாழ்வியல் சிந்தனைகளைப் பெறுவர்		
	<b>CO3:</b> பக்தி இலக்கியங்களைக் கற்பதன்மூலம் பக்திநெறியினையும், பகுத்தறிவு இலக்கியங்களைக் கற்பதன்வழி நல்லிணக்கத்தையும் தெரிந்து பின்பற்றுவர்		
	<b>CO4:</b> மொழியறிவோடு சிந்தனைத் திறனைப் பெறுவார்		
	<b>CO5:</b> மொழிப்பயிற்சிக்குத் தேவையான இலக்கணங்களைக் கற்பார்		
<b>100L1G Sanskrit-I</b>	<b>CO1:</b> Understand the basic sanskrit sentence structure		
	<b>CO2:</b> To provide the glimpses of the rich Sanskrit literary tradition through reading the literary composition		
	<b>CO3:</b> Explain the language of this Mahakavya which is highly elaborate and polished with continual play upon words and variety of metres		
	<b>CO4:</b> Analyse and interpret expressions of cause, effect, purpose, and opposition in sanskrit		
<b>100L1Z General English-I</b>	<b>CO1:</b> Acquire self-awareness and positive thinking required in various life situations		
	<b>CO2:</b> Acquire the attribute of empathy		
	<b>CO3:</b> Acquire creative and critical thinking abilities		
	<b>CO4:</b> Learn basic grammar		
	<b>CO5:</b> Development and integrate the use of four language skills i.e., listening, speaking, reading and writing		
<b>150C1A Principles of Management</b>	<b>CO1:</b> Describe nature, scope, role, levels, functions and approaches of management		
	<b>CO2:</b> Apply planning and decision making in management,		
	<b>CO3:</b> Identify organization structure and various organizing techniques		
	<b>CO4:</b> Understand Direction, Co-ordination & control mechanisms		
	<b>CO5:</b> Relate and infer ethical practices of organisation		
<b>150C1B Accounting for Managers-I</b>	<b>CO1:</b> Prepare journal, ledger, trial balance and cash book		
	<b>CO2:</b> Classify errors and making rectification entries		
	<b>CO3:</b> Prepare final accounts with adjustments		

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	<b>CO4:</b> To understand Hire Purchase system
	<b>CO5:</b> Prepare single and double entry system of accounting
<b>150E1A Managerial Economics</b>	<b>CO1:</b> Analyze & apply the various managerial economic concepts in individual & business decisions
	<b>CO2:</b> Employ production, cost and supply analysis for business decision making
	<b>CO3:</b> Explain demand concepts, underlying theories
	<b>CO4:</b> Identify demand forecasting techniques
	<b>CO5:</b> Identify pricing strategies
	<b>CO6:</b> Classify market structures under competitive scenarios
<b>150S1A Basics of Event Management</b>	<b>CO1:</b> To understand basics of event management
	<b>CO2:</b> To design events
	<b>CO3:</b> To study feasibility of organising an event
	<b>CO4:</b> To gain Familiarity with marketing & promotion of event
	<b>CO5:</b> To develop event budget
<b>150B1A Managerial Communication</b>	<b>CO1:</b> Understand communication process and its barriers
	<b>CO2:</b> Develop business letters in different scenarios
	<b>CO3:</b> Develop oral communication skills & conducting interviews
	<b>CO4:</b> Use managerial writing for business communication
	<b>CO5:</b> Identify usage of modern communication tools & its significance for managers
<b>100S1B Advanced Tamil -I</b>	<b>CO1:</b> சமகால இலக்கியங்களின் நோக்குகள்- போக்குகள் குறித்து மாணவர்கள் அறிந்துகொள்வர்
	<b>CO2:</b> நாட்டுப்புற மக்களின் வாழ்வியல், அறிவாற்றல், இன்றயநிலை ஆகியவைகுறித்து சிந்திப்பர்
	<b>CO3:</b> மொழியில் பிழைகள் நேராவண்ணம் எழுத கற்றுக்கொள்வதோடு, திறனாய்வுசெய்யும் ஆற்றல் பெறுவர்
<b>I Year - II Semester</b>	
<b>100L2A Tamil-II</b>	<b>CO1:</b> சிற்றிலக்கியங்களின்வழி இலக்கியச்சுவையினையும் பண்பாட்டு அறிவினையும் பெறுவர்
	<b>CO2:</b> புதுக்கவிதை வரலாற்றினை அறிந்துகொள்வர்
	<b>CO3:</b> திராவிட இயக்க இலக்கியங்களைக் கற்பதன்மூலம் மொழிஉணர்வு, இனஉணர்வு, சமத்துவம்சார்ந்த சிந்தனைகளைப் பெறுவர்
	<b>CO4:</b> தமிழ்மொழியைப் பிழையின்றி எழுத்தவும், புதிய கலைச்சொற்களை உருவாக்கவும் அறிந்துகொள்வர்
	<b>CO5:</b> போட்டித்தேர்வுகளில் வெற்றிபெறுவதற்கு தமிழ்ப்பாடத்திணைப் பயன்கொள்ளும் வகையில் பயிற்சி பெவர்
<b>100L2G Sanskrit-II</b>	<b>CO1:</b> Understand and apply grammatical concepts in drafting sentences and paragraphs
	<b>CO2:</b> Apply the rules and regulations in handling usage of

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	Lrtlakara and AsmadSabdah, practice exercises and identify errors <b>CO3:</b> Form an idea of the aesthetic expressions that make Sanskrit composition get the position of pride in world literature <b>CO4:</b> Demonstrate knowledge of various expressions of opinion
<b>100L2Z English-II</b>	<b>CO1:</b> Realize the importance of resilience <b>CO2:</b> Become good decision-makers <b>CO3:</b> Imbibe problem-solving skills <b>CO4:</b> Use tenses appropriately <b>CO5:</b> Use English effectively at the work place.
<b>150C2A Marketing Management</b>	<b>CO1:</b> To list and identify the core concepts of and its mix. <b>CO2:</b> To sketch the market segmentation, nature of product, PLC <b>CO3:</b> To analyze the appropriate pricing methods <b>CO4:</b> To determine the importance of various media <b>CO5:</b> To assess the sales force and applications of digital marketing
<b>150C2B Accounting for Managers-II</b>	<b>CO1:</b> Interpret cost sheet & write comments <b>CO2:</b> Compare cost, management & financial accounting <b>CO3:</b> Analyze the various ratio and compare it with standards to assess deviations <b>CO4:</b> Estimate budget and use budgetary control <b>CO5:</b> Evaluate marginal costing and its components
<b>150E2A International Business</b>	<b>CO1:</b> Discuss the modes of entry to International Business <b>CO2:</b> Explain international trade theories <b>CO3:</b> Understand Foreign exchange market and FDI <b>CO4:</b> Outline the Global Business Environment <b>CO5:</b> Identify the relevance of international institutions and trading blocs.
<b>150S2A Managerial Skill Development</b>	<b>CO1:</b> Identify the personal qualities that are needed to sustain in the world of work. <b>CO2:</b> Explore more advanced management skills such as conflict resolution, empowerment, working with teams and creating a positive environment for change <b>CO3:</b> Acquire practical management skills that are of immediate use in management or leadership positions <b>CO4:</b> Employ critical-thinking and analytical skills to investigate complex business problems to propose viable solutions <b>CO5:</b> Make persuasive presentations that reveal strong written and oral communication skills needed in the workplace.

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<b>150S2B Business Etiquette and Corporate Grooming</b>	<b>CO1:</b> Describe basic concepts of business etiquette and corporate grooming
	<b>CO2:</b> Outline the etiquette and grooming standards followed in business environment and the significance of communication
	<b>CO3:</b> Create cultural awareness and moral practices in real life workplace scenarios
	<b>CO4:</b> Analyze work place courtesies and solve ethical issues with respect to etiquette and grooming for success
	<b>CO5:</b> Apply the professionalism in the workplace considering diversity and courtesy
<b>100S2B Advanced Tamil -II</b>	<b>CO1:</b> உரைநடை இலக்கியத்தின் பெருமைகளை உணர்ந்து அதன் அன்றாட வாழ்வில் பயன்படுத்தும் திறன் பெறுவார்
	<b>CO2:</b> பண்டைத் தமிழ் இலக்கியங்கள் காட்டும் சமூக முறைகளை அறிந்து கொள்வர்
	<b>CO3:</b> பண்டைத் தமிழ் இலக்கியங்கள் காட்டும் சமூக முறைகளை அறிந்து கொள்வர்
	<b>CO4:</b> தமிழ் இலக்கிய மரபினையும் மாற்றங்களையும் ஆய்ந்து உணரும் ஆற்றல் பெறுவார்
	<b>CO5:</b> மொழிபெயர்ப்புத்திறன் பெறுவதோடு, அன்றாட வாழ்வின் தேவைகளான பல்வகை அலுவலகக் கடிதங்கள் எழுதும் திறன் பெறுவார்
<b>II Year - III Semester</b>	
<b>200L3A Tamil-III</b>	<b>CO1:</b> தமிழகவரலாற்றை அறிந்துகொள்வர்
	<b>CO2:</b> தமிழரின் வாழ்வியல் தொன்மையை அறிவர்
	<b>CO3:</b> தமிழரின் பண்பாட்டு கூறுகளை அறிந்துகொள்வர்
	<b>CO4:</b> பிறப்பண்பாட்டுத் தாக்கம் மற்றும் அணுகுமுறைகளை அறிவர்
	<b>CO5:</b> மொழிப் பயிற்சிக்குத் தேவையான இலக்கணங்களைக் கற்பர்
<b>200L3Z General English-III</b>	<b>CO1:</b> Listen actively
	<b>CO2:</b> Develop interpersonal relationship skills
	<b>CO3:</b> Acquire self-confidence to cope with stress
	<b>CO4:</b> Master grammar skills
	<b>CO5:</b> Carry out business communication effectively
<b>200L3G Sanskrit III</b>	<b>CO1:</b> Be familiar with the style of the great Sanskrit Dramatist Bhasa
	<b>CO2:</b> Be able to appreciate the aesthetical, social, political, cultural, etc., values expressed in prescribed composition
	<b>CO3:</b> Understand the structural patterns of Sanskrit dramatic composition
	<b>CO4:</b> Develop finer and minor nuances of Nataka form of drama
	<b>CO5:</b> Analyze the literary texts

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<b>250C3A Organisational Behaviour</b>	<b>CO1:</b> To define Organisational Behaviour, Understand the opportunity through OB
	<b>CO2:</b> To apply self-awareness, motivation, leadership and learning theories at workplace
	<b>CO3:</b> To analyze the complexities and solutions of group behaviour
	<b>CO4:</b> To impact and bring positive change in the culture of the organisation
<b>250C3B Financial Management</b>	<b>CO1:</b> Understand the basics of finance and roles of finance manager
	<b>CO2:</b> Evaluate Capital structure & Cost of capital
	<b>CO3:</b> Evaluate Capital budgeting
	<b>CO4:</b> Assessing dividends
	<b>CO5:</b> Appraise Working Capital
<b>250E3A Business Statistics</b>	<b>CO1:</b> Measures of Central Tendency
	<b>CO2:</b> Measures of Variation
	<b>CO3:</b> Analyze of Time Series
	<b>CO4:</b> Understand Index Numbers
	<b>CO5:</b> Test Hypothesis
<b>250S3A Computer Applications in Business</b>	<b>CO1:</b> Demonstrate hands on experience with Ms-word for business activities
	<b>CO2:</b> Demonstrate hands on experience with Ms-Excel for business activities
	<b>CO3:</b> Demonstrate hands on experience with Ms-power point for business activities
	<b>CO4:</b> Demonstrate hands on experience with Tally for business activities
	<b>CO5:</b> Demonstrate hands on experience with Tally for reporting in business
<b>250S3B New Venture Management</b>	<b>CO1:</b> To learn to generate and evaluate new business ideas
	<b>CO2:</b> To learn about a business model that generates money
	<b>CO3:</b> To understand how to find, evaluate and buy a business
	<b>CO4:</b> To evaluate the feasibility of idea into a Venture
	<b>CO5:</b> To understand sources who lend for new ventures
<b>II Year - IV Semester</b>	
<b>200L4A Tamil-IV</b>	<b>CO1:</b> தாய்மொழிவழியாக அறிவியல் பற்றிச் சிந்திக்கும் திறன் பெற்றிருப்பர்
	<b>CO2:</b> அறிவியல் கலைச் சொல்லாக்கம் பற்றிய விதிகள், நுணுக்கங்களைத் தெரிந்திருப்பர்
	<b>CO3:</b> அறிவியல் தமிழ் வளர்ச்சியில் மொழிபெயர்ப்பின் பங்குகுறித்து அறிந்திருப்பர்

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	<b>CO4:</b> மொழி அறிவோடு சிந்தனைத் திறனைப் பெறுவர்
<b>200L4Z</b> <b>English-IV</b>	<b>CO1:</b> Determine their goals
	<b>CO2:</b> Identify the value of integrity
	<b>CO3:</b> Deal with emotions.
	<b>CO4:</b> Frame grammatically correct sentences
	<b>CO5:</b> Write cohesive reports
<b>200L4G</b> <b>Sanskrit -IV</b>	<b>CO1:</b> Apply the usage of compound words
	<b>CO2:</b> Differentiate the alankaras
	<b>CO3:</b> Translate the prose passages prescribed
	<b>CO4:</b> Identify and apply different grammatical tenses of “Mahabharata” related translation
	<b>CO5:</b> Analyze and critically assess the literary texts
<b>250C4A</b> <b>Business Environment</b>	<b>CO1:</b> To understand the concepts of Business Environment
	<b>CO2:</b> To apply knowledge in the business and strategic decisions
	<b>CO3:</b> To analyze the importance of business in various social groups
	<b>CO4:</b> To evaluate the types of economic environment and its impact on business
	<b>CO5:</b> To construct and assess the environment for real-time business
<b>250C4B</b> <b>Business Regulatory Frame Work</b>	<b>CO1:</b> Explain Indian Contracts Act
	<b>CO2:</b> Understand Sales of goods act and Contract of Agency
	<b>CO3:</b> Understand Indian Companies Act 1956
	<b>CO4:</b> Understand Consumer Protection Act – RTI
	<b>CO5:</b> Understand Cyber law
<b>250E4A</b> <b>Operations Research</b>	<b>CO1:</b> Analyse Linear Programming
	<b>CO2:</b> Analyse Transportation problem
	<b>CO3:</b> Analyse Assignment problem
	<b>CO4:</b> Analyse Network models
	<b>CO5:</b> Analyse Game Theory and Decision Theory
<b>250S4A</b> <b>Tally</b>	<b>CO1:</b> To understand about the basic accounting and Tally. ERP 9
	<b>CO2:</b> Identify the maintained of Ledger and inventory system
	<b>CO3:</b> Creation of various vouchers and bill wise details
	<b>CO4:</b> Understand various taxes returns and filing
	<b>CO5:</b> Relate and infer various reports generated in Tally
<b>250S4B</b> <b>Intellectual Property Rights</b>	<b>CO1:</b> Imbibe the knowledge of IPR through various laws
	<b>CO2:</b> Apply the knowledge of patents
	<b>CO3:</b> Understand the process of acquiring trademark
	<b>CO4:</b> Create an awareness about copyrights
	<b>CO5:</b> Understand geographical indicators

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III Year - V Semester	
<b>350C5A</b> <b>Human Resource Management</b>	<b>CO1:</b> Explain the concepts, functions and process of HRM
	<b>CO2:</b> Examine the selection and placement process
	<b>CO3:</b> Evaluate the training and performance appraisal
	<b>CO4:</b> Understand the employee engagement and compensation
	<b>CO5:</b> Understand the recent trends in HR
<b>350C5B</b> <b>Research Methodology</b>	<b>CO1:</b> Understand the concepts and principles of Research
	<b>CO2:</b> Comprehend and decide the usage of design and formulate hypothesis
	<b>CO3:</b> Analyze data collection sources and tools
	<b>CO4:</b> Summarize and establish solutions through data analysis
	<b>CO5:</b> Compare and justify the process of writing and organizing a research report
<b>350C5C</b> <b>Business Taxation</b>	<b>CO1:</b> To define and understand the basic concepts of tax
	<b>CO2:</b> To Examine and apply GST rules in real-time business situations
	<b>CO3:</b> To analyze the elements of GST mechanism in India
	<b>CO4:</b> To evaluate the rules of Income Tax and methods of valuation for customs
	<b>CO5:</b> To prepare the needed documents under GST Compliance
<b>350C5D</b> <b>Project with Viva –Voce</b>	<b>CO1:</b> Gain knowledge about Research Project
	<b>CO2:</b> Increase knowledge on research problem
	<b>CO3:</b> Improve practice in review of literature
	<b>CO4:</b> Gain knowledge on Data Collection and Analysis
	<b>CO5:</b> Be Proficient in Project Preparation
<b>350E5C</b> <b>Financial Services</b>	<b>CO1:</b> List types of financial services and their role
	<b>CO2:</b> Recognize role and functions of merchant banker and capital market
	<b>CO3:</b> Compare and contrast factoring, leasing, hire purchase and consumer Finance
	<b>CO4:</b> Understand Consumer Finance, Venture capital and credit rating
	<b>CO5:</b> Understand mutual funds and its functions
<b>350E5D</b> <b>Management Information System</b>	<b>CO1:</b> Understand MIS in decision making
	<b>CO2:</b> Explain MIS, its structure and role in management functions
	<b>CO3:</b> Classify & discuss information system categories, Database Management systems
	<b>CO4:</b> Discuss SDLC and functional information system categories
	<b>CO5:</b> Outline functions of BPO, Data mining and the recent trends in information management

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III Year - VI Semester	
<b>350C6A Entrepreneurship Development</b>	<p><b>CO1:</b> To understand the concepts of Entrepreneurship development</p> <p><b>CO2:</b> To apply knowledge in the business plans and implementation</p> <p><b>CO3:</b> To analyze the various analyses of business in setting up of enterprises</p> <p><b>CO4:</b> To create the awareness about various schemes and subsidies of government for entrepreneurial development</p> <p><b>CO5:</b> To evaluate and assess the various problems and remedies of entrepreneurship</p>
<b>350C6B Services Marketing</b>	<p><b>CO1:</b> To define and understand the concepts of Services Marketing</p> <p><b>CO2:</b> To Examine and apply Marketing Mix in Service Marketing</p> <p><b>CO3:</b> To analyze and design various strategies in the field of Services Marketing</p> <p><b>CO4:</b> To evaluate the role of delivering Quality Service</p> <p><b>CO5:</b> To design the tools of Marketing</p>
<b>350C6C Production and Materials Management</b>	<p><b>CO1:</b> Provide comprehensive outlook on basic concepts, and practices of production</p> <p><b>CO2:</b> Identify right plant location and plant layout of factory</p> <p><b>CO3:</b> Know work study &amp; method study, its procedure &amp; quality control techniques in production</p> <p><b>CO4:</b> Outline inventory control concepts and its replenishment to manage inventory</p> <p><b>CO5:</b> Discuss purchase management procedure and identify vendor rating mechanisms</p>
<b>350E6A Consumer Behaviour</b>	<p><b>CO1:</b> Explain the concept of Consumer Behaviour &amp; describe Consumer research process in detail</p> <p><b>CO2:</b> Interpret psychological and environmental influences that are relevant for understanding consumer behaviour</p> <p><b>CO3:</b> Analyze the consumer decision process</p> <p><b>CO4:</b> Assess the impact of consumer's motivation, personality on the buying behaviour</p> <p><b>CO5:</b> Determine customer satisfaction and consequent post purchase behavior</p>
<b>350E6D Fundamentals of Logistics Management</b>	<p><b>CO1:</b> Explain the basic concepts relating to logistics</p> <p><b>CO2:</b> Analyse the role of outsourcing and customer service in logistics</p> <p><b>CO3:</b> Appraise needs, modes and issues relating to global logistics</p> <p><b>CO4:</b> Describe about the different activities allied to logistics</p> <p><b>CO5:</b> Identify the various areas of logistics where technology can be applied</p>

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# SRI MALOLAN COLLEGE OF ARTS AND SCIENCE

(Affiliated to University of Madras)

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<b>350S6A Quantitative Aptitude</b>	<b>CO1:</b> Use their logical thinking and analytical abilities to solve reasoning questions
	<b>CO2:</b> Solve questions related to time and distance and time and work
	<b>CO3:</b> Apply concept of percentages, Profit and loss, discount
	<b>CO4:</b> Interpret data using bar charts and diagrams
	<b>CO5:</b> Solve questions relating to Geometry and Mensuration